| | Current Period | | | Cumulative Period | | | | |
|--|-----------------------|------------------------|--------------|-----------------------|------------------------|--------------|--------------|-----------------------|
| Program Initiative | Annual kWh Savings | Actual Expenditures | Participants | Annual kWh Savings | Actual Expenditures | Participants | Budget | Actual % of Budget |
| Residential New Construction | 9,374.40 | \$3,590.41 | 3 | 18,390.23 | \$9,563.62 | 4 | \$0.00 | 0.00% |
| Residential New Construction (Low- Income) | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| Residential Multi-Family Retrofit | 0.00 | \$0.00 | 0 | 22,538.80 | \$10,792.49 | 4 | \$0.00 | 0.00% |
| Residential Home Energy Services - Measures | 16,236.40 | \$4,375.89 | 10 | 236,168.80 | \$189,587.04 | 174 | \$327,331.12 | 57.92% |
| Residential Home Energy Services - RCS | 0.00 | \$1,100.00 | 6 | 0.00 | \$26,490.00 | 97 | \$41,879.46 | 63.25% |
| Residential Behavior/Feedback Program | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| Residential Heating & Cooling Equipment | 142.00 | \$124.50 | 1 | 27,533.00 | \$19,834.00 | 33 | \$0.00 | 0.00% |
| Residential Consumer Products | 2,295.00 | \$200.00 | 4 | 42,418.00 | \$15,896.47 | 56 | \$0.00 | 0.00% |
| Residential Lighting | 0.00 | \$0.00 | 0 | 406,949.60 | \$32,680.34 | 2,016 | \$0.00 | 0.00% |
| Residential HEAT Loan | 0.00 | \$5,234.53 | 4 | 0.00 | \$24,546.64 | 21 | \$0.00 | 0.00% |
| Res Subtotal | 28,047.80 | \$14,625.33 | 28.00 | 753,998.43 | \$329,390.60 | 2,405 | \$369,210.57 | |
| Res % of Total | 31.49% | 31.53% | 40.58% | 71.08% | 63.05% | 95.29% | 57.26% | |
| Low-Income Single Family Retrofit | 0.00 | \$0.00 | 0 | 12,721.30 | \$16,106.97 | 14 | \$91,258.55 | 17.65% |
| Low-Income Multi-Family Retrofit | 35,404.76 | \$20,354.76 | 40 | 43,586.66 | \$40,381.66 | 82 | \$0.00 | 0.00% |
| LI Subtotal | 35,404.76 | \$20,354.76 | 40.00 | 56,307.96 | \$56,488.63 | 96 | \$91,258.55 | |
| LI % of Total | 39.75% | 43.89% | 57.97% | 5.31% | 10.81% | 3.80% | 14.15% | |
| C&I New Buildings & Major Renovations | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I New Buildings & Major Renovations - Municipal | 0.00 | \$0.00 | 0 | 69,856.00 | \$21,500.00 | 1 | \$0.00 | 0.00% |
| C&I Initial Purchase & End of Useful Life | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Upstream HVAC | 0.00 | \$0.00 | 0 | 954.31 | \$250.00 | 1 | \$0.00 | 0.00% |
| C&I Existing Building Retrofit - LARGE | 25,608.94 | \$11,400.00 | 1 | 25,608.94 | \$11,400.00 | 1 | \$0.00 | 0.00% |
| C&I Existing Building Retrofit - MEDIUM | 0.00 | \$0.00 | 0 | 65,200.54 | \$49,478.39 | 3 | \$98,549.36 | 50.21% |
| C&I Existing Building Retrofit - Municipal | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Small Business | 0.00 | \$0.00 | 0 | 75,151.12 | \$52,797.80 | 10 | \$85,742.54 | 61.58% |
| C&I Multifamily Retrofit | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Multifamily - Municipal | 0.00 | \$0.00 | 0 | 0.00 | \$0.00 | 0 | \$0.00 | 0.00% |
| C&I Upstream Lighting | 0.00 | \$0.00 | 0 | 13,767.64 | \$1,106.00 | 7 | \$0.00 | 0.00% |
| C&I Subtotal | 25,608.94 | \$11,400.00 | 1.00 | 250,538.56 | \$136,532.19 | 23 | \$184,291.90 | |
| C&I % of Total | 28.75% | 24.58% | 1.45% | 23.62% | 26.13% | 0.91% | 28.58% | |
| Total | 89,061.50 | \$46,380.09 | 69 | 1,060,844.95 | \$522,411.42 | 2,524 | \$644,761.02 | |

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.